ActPoint® KPI
PERFORMANCE MANAGEMENT SYSTEM

Premier Partner
CASBO
Smart business. Smart schools.™

School Services of California INC.™

California ActPoint® KPI

- ActPoint KPI Data Import -
43 Key Performance Indicators. Entry-level "Starter Package" for school districts.
Limited-Time Early-Bird *(see below for details)*

FINANCE - 20 Measures

- Debt Servicing Costs Ratio To District Revenue
- Fund Balance Ratio (A) Unassigned
- Fund Balance Ratio (B) Uncommitted
- Fund Balance Ratio (C) Unrestricted
- Fund Balance - Percent (a) Unassigned
- Fund Balance - Percent (b) Assigned
- Fund Balance - Percent (c) Committed
- Fund Balance - Percent (d) Restricted
- Fund Balance - Percent (e) Non-spendable
- Fund Balance Ratio (D) All Except Non-spendable
- Fund Balance Ratio (E) All Types
- Grant Funds As Percent Of Total Budget
- Investment Earnings per $100k of Revenue
- Investment Earnings As Percent Of Cash/Investment Equity
- Cash/Investment Equity Per $100K Revenue
- AP Cost per $100k of Revenue*
- Payroll Cost Per $100K Spend*
- Payroll Cost Per $100K Revenue*
- Procurement Costs Per $100K Revenue*
- Procurement Costs Ratio – Personnel*

OPERATIONS - 23 Measures

- Food Services - Fund Balance as Percent of Revenue
- Cost per Meal
- Food Cost per Meal
- Food Cost per Revenue
- Labor Costs Per Revenue
- Total Costs as a Percent of Revenue
- Breakfast Participation Rate – Districtwide
- Lunch Participation Rate – Districtwide
- Breakfast F/RP Participation Rate
- Lunch F/RP Participation Rate
- Meal Reimbursements - Breakfasts, Percent Free
- Meal Reimbursements - Breakfasts, Percent Reduced-Price
- Meal Reimbursements - Lunches, Percent Free
- Meal Reimbursements - Lunches, Percent Reduced-Price
- Incidents - Bullying/Harassment Per 1,000 Students
- Incidents - Assault/Battery Incidents Per 1,000 Students
- Incidents - Assaults - Robbery Incidents Per 1,000 Students
- Incidents - Assaults - Sexual Assault Incidents Per 1,000 Students
- People Incidents Per 1,000 Students
- S&S Expenditures Per Student*
- S&S Expenditures Percent Of District Budget*
- S&S Expenditures Percent for Personnel*
- HR Cost Per $100K Revenue*

Enrollment	Annual Fee	Early-Bird Special: Order by 3/31/15
1 - 500	$2,750	$2,250
501-1,000	$3,000	$2,500
1,001-2,500	$3,500	$3,000
2,501-5,000	$4,000	$3,500
5,001-10,000	$4,500	$4,000
10,001-20,000	$5,000	$4,500
20,001+	$5,500	$5,000

Annual fee includes a $2,000 Data Import Service Fee.

Questions? Contact:
Phillip Smith - Brand Manager
425.977.2120
phillip@transact.com

For more information, go to:
www.transact.com/CAimport

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* = These nine (9) measures are dependent on the district's reporting on optional SACS data.

ActPoint® KPI
PERFORMANCE MANAGEMENT SYSTEM

CA ActPoint® KPI: Data Import Service

To: TransACT Communications, Inc.
        ATTN: Business Services
        FAX: (425) 776-3377

Date:
Deadline: March 31, 2015
TransACT Tax ID Number: 91-1623341

Annual Subscription Invoice Request Form

Please complete this fax back form to request an invoice for your order. Pricing is based on enrollment. **This is not an invoice.**

Enrollment	Annual Fee	Early-Bird Special: Order by 3/31/15
1 - 500	$2,750	$2,250
501-1,000	$3,000	$2,500
1,001-2,500	$3,500	$3,000
2,501-5,000	$4,000	$3,500
5,001-10,000	$4,500	$4,000
10,001-20,000	$5,000	$4,500
20,001+	$5,500	$5,000

Annual fee includes a $2,000 Data Import Service Fee.

First year subscription includes:

- 2012-13 and 2013-14 data
- Up to 43 Key Performance Indicators
- Data import from state reports
- Access to Finance, Operations, and HR
- Comparative dashboards
- Year-over-Year analysis
- Multiple filtering options
- Report generator tool
- Export tool
- Dedicated account manager
- Phone, email and live chat support
- District unlimited use license

☐ Yes, I want to receive the $500 early-bird discount and will send my purchase order by March 31, 2015.

Name: _____   Title: _____

District: _____   Enrollment: _____

Address: _____

City: _____   State: _____   Zip: _____

Phone: _____   Email: _____

Signature: _____   Date: _____

Purchase Order Number (if available): _____

View the Terms of Use Agreement at www.transact.com/terms. Pricing subject to change without notice.

TransACT Communications, Inc.
5105 200th Street SW, Suite 200, Lynnwood, WA 98036-6397
T 425.977.2100 F 425.776.3377 E info@transact.com W www.transact.com

ActPoint KPI 20

Key Performance Indicators
2012-13 Survey Cycle

- California ActPoint® KPI 20 -
20 Key Performance Indicators. Entry-level "Starter Package" for smaller school districts.

FINANCE - 5 Measures
- Fund Balance Ratio (A) Unassigned
- Fund Balance Ratio (B) Uncommitted
- Fund Balance Ratio (C) Unrestricted
- Grant Funds As Percent Of Total Budget
- Workers' Compensation Cost Per Employee

INFORMATION TECHNOLOGY - 3 Measures
- IT Spending Per Student
- IT Spending Percent Of District Budget
- Network - Bandwidth Per Student

HUMAN RESOURCES - 2 Measures
- Teacher Retention - Average For 1-5 Years
- Teacher Vacancies On First Day of School

OPERATIONS - 10 Measures
- Food Services: Cost per Meal
- Food Services: Meals Per Labor Hour
- Transportation: Cost Per Mile Operated
- M&O: Custodial Work - Cost Per Square Foot
- M&O: Custodial Workload
- M&O: Cost Per Student
- M&O: Costs Percent Of District Budget
- M&O: Routine Maintenance - Cost Per Square Foot
- M&O: Utility Costs - Cost Per Square Foot
- M&O: Work Order Completion Time (Days)

Enrollment	Annual License Fee
1 - 500	$750
501-1,000	$1,000
1,001-2,500	$1,500
2,501-5,000	$2,000
5,001-10,000	$2,500

Annual license fee includes:
- Automated surveys
- Real-time dashboards
- Comparative analytics
- Multiple filtering options
- Data modeling
- Data scrubbing
- Dedicated account manager
- Phone, email and live chat support

SUBSCRIPTION OPTIONS (4):
- ActPoint KPI 20: 20 KPIs
- ActPoint KPI Standard: 50 KPIs
- ActPoint KPI Plus: 100 KPIs
- ActPoint KPI PRO: 500+ KPIs

For more information, go to:
www.actpoint.com/CA

- ActPoint® KPI Standard -
50 Key Performance Indicators. Recommended for districts between 1-2,500 enrollment.

FINANCE - 20 Measures

Accounts Payable
- AP Cost Per $100K Revenue
- AP Cost Per Invoice

Cash Management
- Cash Flow - Short-Term Loans Per $100K Revenue
- Investment Earnings Per $100K Revenue

Compensation
- Payroll Cost Per Pay Check

Financial Management
- Debt Servicing Costs Ratio To District Revenue
- Expenditures Efficiency - Final Budget As Percent Of Actual
- Fund Balance Ratio (A) Unassigned
- Fund Balance Ratio (B) Uncommitted
- Fund Balance Ratio (C) Unrestricted
- Revenues Efficiency - Final Budget As Percent Of Actual

Grants Management
- Grant Funds As Percent Of Total Budget
- Grant-Funded Staff As Percent Of District FTEs

Procurement
- Competitive Procurements Ratio
- Procurement Cost Per $100K Spend
- Procurement Cost Per Purchase Order
- Procurement Savings Ratio
- Strategic Sourcing Ratio

Risk Management
- Cost Of Risk per Student
- Workers' Compensation Cost Per Employee

HUMAN RESOURCES - 4 Measures
- Substitute Placement Rate
- Teacher Absences Per Teacher
- Teacher Retention - Average For 1-5 Years
- Teacher Vacancies On First Day of School

OPERATIONS - 19 Measures

Food Services
- Breakfast Participation Rate (Districtwide)
- Cost Per Meal
- Food Cost Per Meal
- Fund Balance As Percent Of Revenue
- Lunch Participation Rate (Districtwide)
- Supper Participation Rate (Districtwide)
- Total Costs As Percent Of Revenue

Maintenance & Operations
- Custodial Work - Cost Per Square Foot
- Custodial Workload
- Major Maintenance - Cost Per Student
- Renovations - Cost Per Student
- Routine Maintenance - Cost Per Square Foot

Safety & Security
- Incidents - People Incidents Per 1,000 Students
- S&S Expenditures Per 1,000 Students
- S&S Expenditures Percent Of District Budget
- S&S Staff Per 1,000 Students

Transportation
- Bus Fleet - Average Age Of Fleet
- Cost Per Mile Operated
- Cost Per Rider

INFORMATION TECHNOLOGY - 7 Measures
- Devices - Average Age Of Computers
- Devices - Computers Per Employee
- Devices Per Student
- IT Spending Per Student
- IT Spending Percent Of District Budget
- IT Spending Spending Per District FTE
- Network - Bandwidth Per Student

Questions? Contact:
Phillip Smith, ActPoint KPI Brand Manager
425-977-2120
phillip@transact.com

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- ActPoint® KPI Plus -
100 Key Performance Indicators. Recommended for districts between 5,001-19,999 enrollment.

FINANCE - 39 Measures
- AP Cost Per $100K Revenue
- AP Cost Per Invoice
- Cash Flow - Months Above Liquidity Baseline
- Cash Flow - Short-Term Loans Per $100K Revenue
- Competitive Grant Funds As Percent Of Total
- Competitive Procurements Ratio
- Cooperative Purchasing Ratio
- Cost Of Risk per Student
- Debt Principal Ratio To District Revenue
- Debt Servicing Costs Ratio To District Revenue
- Expenditures Efficiency - Adopted Budget As Percent Of Actual
- Expenditures Efficiency - Final Budget As Percent Of Actual
- Fund Balance Ratio (A) Unassigned
- Fund Balance Ratio (B) Uncommitted
- Fund Balance Ratio (C) Unrestricted
- Grant Funds As Percent Of Total Budget
- Grant-Funded Staff As Percent Of District FTEs
- Investment Earnings Per $100K Revenue
- Invoices - Days To Process
- Invoices Processed Per FTE per Month
- P-Card Purchasing Ratio
- PALT For Informal Solicitations
- PALT For Invitations for Bids
- PALT For Requests for Proposals
- Pay Checks Processed Per FTE per Month
- Payroll Cost Per $100K Spend
- Payroll Cost Per Pay Check
- Procurement Cost Per $100K Spend
- Procurement Cost Per Purchase Order
- Procurement Savings Ratio
- Returned Grant Funds Per $100K Grant Revenue
- Revenues Efficiency - Adopted Budget As Percent Of Actual
- Revenues Efficiency - Final Budget As Percent Of Actual
- Strategic Sourcing Ratio
- Warehouse Operating Expense Ratio
- Warehouse Stock Turn Ratio
- Workers' Compensation Cost Per $100K Payroll Spend
- Workers' Compensation Cost Per Employee
- Workers' Compensation Lost Work Days Per 1,000 Employees

HUMAN RESOURCES - 10 Measures
- Substitute Placement Rate
- Teacher Absences Per Teacher
- Teacher Retention - Average For 1-5 Years
- Teacher Vacancies On First Day of School
- Time To Fill Vacancies - Instructional Support
- Time To Fill Vacancies - Non-School Exempt
- Time To Fill Vacancies - Non-School Non-Exempt
- Time To Fill Vacancies - School-Based Exempt
- Time To Fill Vacancies - School-Based Non-Exempt
- Time To Fill Vacancies - Teachers

OPERATIONS - 37 Measures
- Accidents - Miles Between Accidents
- Accidents - Miles Between Preventable Accidents
- Breakfast Participation Rate (Districtwide)
- Bus Equipment - GPS Tracking
- Bus Fleet - Alternatively-Fueled Buses
- Bus Fleet - Average Age Of Fleet
- Bus Fleet - Daily Buses As Percent Of Total Buses
- Bus Fleet In Service Daily
- Bus Usage - Daily Runs Per Bus
- Cost Per Bus
- Cost Per Meal
- Cost Per Mile Operated
- Cost Per Rider
- Custodial Work - Cost Per Square Foot
- Custodial Workload
- Food Cost Per Meal
- Food Cost Per Revenue
- Fund Balance As Percent Of Revenue
- Incidents - Assault/Battery Incidents Per 1,000 Students
- Incidents - People Incidents Per 1,000 Students
- Labor Costs Per Revenue
- Lunch Participation Rate (Districtwide)
- M&O Cost Per Student
- M&O Costs Percent Of District Budget
- Major Maintenance - Cost Per Student
- Meals Per Labor Hour
- On-Time Performance
- Personnel - Buses per Mechanic
- Renovations - Cost Per Student
- Routine Maintenance - Cost Per Square Foot
- S&S Expenditures Per 1,000 Students
- S&S Expenditures Percent Of District Budget
- S&S Staff Per 1,000 Students
- Supper Participation Rate (Districtwide)
- Total Costs As Percent Of Revenue
- Utility Costs - Cost Per Square Foot
- Work Order Completion Time (Days)

INFORMATION TECHNOLOGY - 14 Measures
- Devices - Advanced Presentation Devices Per Teacher
- Devices - Average Age Of Computers
- Devices - Computers Per Employee
- Devices Per Student
- IT Spending Per Student
- IT Spending Percent Of District Budget
- IT Spending Spending Per District FTE
- Network - Bandwidth Per Student
- Network - Bandwidth Per User
- Support - Break/Fix Staffing Cost Per Ticket
- Support - First Contact Resolution Rate
- Support - Help Desk Call Abandonment Rate
- Support - Help Desk Staffing Cost Per Ticket
- Support - Mean Time To Resolve Tickets

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ActPoint KPI™ PRO: 500+

2012-2013 KPI Measures
www.actpoint.com

ActPoint KPI PRO: 500+

☑ **Operations**
☐ Finance
☐ Human Resources
☐ Information Technology

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Food Services - 97 Measures

☐ Breakfast Access - During Breakfast Break
☐ Breakfast Access - Served In The Cafeteria
☐ Breakfast Access - Served In The Classroom
☐ Breakfast Access - Universal Free Breakfast
☐ Breakfast Access Rate
☐ Breakfast Access Rate, Elementary/K-8
☐ Breakfast Access Rate, High School
☐ Breakfast Access Rate, Middle School
☐ Breakfast F/RP Participation Rate
☐ Breakfast F/RP Participation Rate, Elementary/K-8
☐ Breakfast F/RP Participation Rate, High School
☐ Breakfast F/RP Participation Rate, Middle School
☐ Breakfast Non-F/RP Participation Rate, Elementary/K-8
☐ Breakfast Non-F/RP Participation Rate, High School
☐ Breakfast Non-F/RP Participation Rate, Middle School
☐ Breakfast Participation Rate (Districtwide)
☐ Breakfast Participation Rate (Districtwide), Elementary/K-8
☐ Breakfast Participation Rate (Districtwide), High School
☐ Breakfast Participation Rate (Districtwide), Middle School
☐ Breakfast Participation Rate (Districtwide), Secondary Schools
☐ Breakfast Participation Rate (Meal Sites)
☐ Breakfast Participation Rate (Meal Sites), Elementary/K-8
☐ Breakfast Participation Rate (Meal Sites), High School
☐ Breakfast Participation Rate (Meal Sites), Middle School
☐ Cost Per Meal
☐ Cost Per Meal - Contractor-Operated
☐ Cost Per Meal - District-Operated
☐ Food Cost Per Meal
☐ Food Cost Per Revenue
☐ Fund Balance As Percent Of Revenue
☐ Indirect And Overhead Costs As Percent Of Total Costs
☐ Indirect Costs Ratio - License Fees And Contract Services
☐ Indirect Costs Ratio - Rent, Warehousing And Storage
☐ Indirect Costs Ratio - Training And Professional Development
☐ Indirect Costs Ratio - Travel, Advertising And Office Expenses
☐ Labor Costs Per Revenue
☐ Lunch Access Rate
☐ Lunch Access Rate, Elementary/K-8
☐ Lunch Access Rate, High School
☐ Lunch Access Rate, Middle School
☐ Lunch F/RP Participation Rate
☐ Lunch F/RP Participation Rate, Elementary/K-8
☐ Lunch F/RP Participation Rate, High School
☐ Lunch F/RP Participation Rate, Middle School
☐ Lunch Non-F/RP Participation Rate, Elementary/K-8
☐ Lunch Non-F/RP Participation Rate, High School
☐ Lunch Non-F/RP Participation Rate, Middle School
☐ Lunch Participation Rate (Districtwide)
☐ Lunch Participation Rate (Districtwide), Elementary/K-8
☐ Lunch Participation Rate (Districtwide), High School
☐ Lunch Participation Rate (Districtwide), Middle School
☐ Lunch Participation Rate (Districtwide), Secondary Schools
☐ Lunch Participation Rate (Meal Sites)
☐ Lunch Participation Rate (Meal Sites), Elementary/K-8
☐ Lunch Participation Rate (Meal Sites), High School
☐ Lunch Participation Rate (Meal Sites), Middle School
☐ Management Company Share Of Total Expenditures
☐ Management Company Share Of Total Meals
☐ Meal Accountability - Percent Of Sites With POS System
☐ Meal Reimbursements - Breakfasts, Percent Free
☐ Meal Reimbursements - Breakfasts, Percent Reduced-Price
☐ Meal Reimbursements - Lunches, Percent Free
☐ Meal Reimbursements - Lunches, Percent Reduced-Price
☐ Meal Reimbursements - Supper, Percent Free
☐ Meal Reimbursements - Supper, Percent Reduced-Price
☐ Meals Per Labor Hour
☐ Operating Cost Ratio - Equipment
☐ Operating Cost Ratio - Food
☐ Operating Cost Ratio - Labor
☐ Operating Cost Ratio - Supplies And Small Wares
☐ Operating Cost Ratio - Technology
☐ Operating Cost Ratio - Utilities, Custodial And Trash Removal
☐ Operating Cost Ratio - Vehicle Fleet

☐ Outside Meal Services - Catering As Percent Of Revenue
☐ Outside Meal Services - Meal Sites That Are Charter/Other
☐ Outside Meal Services - Meals To Charter/Other
☐ Provision II Enrollment Rate - Breakfasts
☐ Provision II Enrollment Rate - Lunches
☐ Revenue Percentage - A La Carte and Vending Sales
☐ Revenue Percentage - Federal Meal Reimbursements
☐ ServSafe Or Equivalent Staff Per Site
☐ ServSafe-Certified Staff Per Site
☐ Supper Access Rate
☐ Supper Access Rate, Elementary/K-8
☐ Supper Access Rate, High School
☐ Supper Access Rate, Middle School
☐ Supper Participation Rate (Districtwide)
☐ Supper Participation Rate (Districtwide), Elementary/K-8
☐ Supper Participation Rate (Districtwide), High School
☐ Supper Participation Rate (Districtwide), Middle School
☐ Supper Participation Rate (Meal Sites)
☐ Supper Participation Rate (Meal Sites), Elementary/K-8
☐ Supper Participation Rate (Meal Sites), High School
☐ Supper Participation Rate (Meal Sites), Middle School
☐ Total Costs As Percent Of Revenue
☐ USDA Commodities - Percent As Donations (Bonuses)
☐ USDA Commodities - Percent Of Total Revenue

Maintenance & Operations - 72 Measures

☐ Building Square Footage By Ownership - Percent Leased
☐ Building Square Footage By Type - Percent Modular
☐ Building Square Footage By Type - Percent Portable
☐ Building Square Footage By Type - Percent Site-Built
☐ Building Square Footage By Usage - Percent Academic
☐ Building Square Footage By Usage - Percent Non-Academic
☐ Building Square Footage By Usage - Percent Vacant
☐ Custodial Supply Cost Per Square Foot
☐ Custodial Work - Cost Per Square Foot
☐ Custodial Work - Cost Per Square Foot, Contractor-Operated
☐ Custodial Work - Cost Per Square Foot, District-Operated
☐ Custodial Work - Cost Per Student
☐ Custodial Work - Proportion Contractor-Operated
☐ Custodial Work - Staff Ratio - Field Workers Per Office Staff
☐ Custodial Work - Staff Ratio - Non-Exempt Per Exempt Field Staff
☐ Custodial Workload
☐ Deferred Maintenance - Average Cost Per Project
☐ Deferred Maintenance - Percent Of Projects Completed
☐ Deferred Maintenance Resulting In Break-Downs
☐ Green Buildings - Buildings Green Certified
☐ Green Buildings - Buildings Green Certified Or Equivalent
☐ Green Buildings - Buildings With Energy Star Certificate
☐ Grounds Work - Cost Per Acre
☐ Grounds Work - Cost Per Acre, Contractor-Operated
☐ Grounds Work - Cost Per Acre, District-Operated
☐ Grounds Work - Cost Per Student
☐ Grounds Work - Proportion Contractor-Operated
☐ Grounds Work - Staff Ratio - Field Workers Per Office Staff
☐ Grounds Work - Staff Ratio - Non-Exempt Per Exempt Field Staff
☐ M&O Cost Per Student
☐ M&O Costs Percent Of District Budget
☐ M&O Staff - Field Staff As Percent Of All Staff
☐ M&O Staff - Non-Exempt Workers As Percent Of Field Staff
☐ Major Maintenance - Supervisors/Support Staff Costs As Percent Of Total Costs
☐ Major Maintenance - Cost Per Student
☐ Major Maintenance - Delivered Construction Costs As Percent Of Total Costs
☐ Major Maintenance - Design To Construction Cost Ratio
☐ Major Maintenance - Staff Ratio - Field Workers Per Office Staff
☐ Major Maintenance - Staff Ratio - Non-Exempt Per Exempt Field Staff
☐ New Construction - Cost Per Student
☐ New Construction - Delivered Construction Costs As Percent Of Total Costs
☐ New Construction - Design To Construction Cost Ratio
☐ New Construction - Staff Ratio - Field Workers Per Office Staff
☐ New Construction - Staff Ratio - Non-Exempt Per Exempt Field Staff
☐ New Construction - Supervisors/Support Staff Costs As Percent Of Total Costs
☐ Recycling - Percent Non-Regulatory
☐ Recycling - Percent Of Total Material Stream
☐ Renovations - Cost Per Student
☐ Renovations - Delivered Construction Costs As Percent Of Total Costs

Operations ☑
Finance ☐
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Maintenance & Operations Continued...

- ☐ Renovations - Design To Construction Cost Ratio
- ☐ Renovations - Staff Ratio - Field Workers Per Office Staff
- ☐ Renovations - Staff Ratio - Non-Exempt Per Exempt Field Staff
- ☐ Renovations - Supervisors/Support Staff Costs As Percent Of Total Costs
- ☐ Routine Maintenance - Cost Per Square Foot
- ☐ Routine Maintenance - Cost Per Student
- ☐ Routine Maintenance - Cost Per Work Order
- ☐ Routine Maintenance - Cost Per Work Order, Contractor-Operated
- ☐ Routine Maintenance - Cost Per Work Order, District-Operated
- ☐ Routine Maintenance - Proportion Contractor-Operated, By Work Orders
- ☐ Routine Maintenance - Ratio Of Field Workers to office Staff
- ☐ Utility Costs - Cost Per Square Foot
- ☐ Utility Costs - Electricity Cost Per Square Foot
- ☐ Utility Costs - Heating Fuel Cost Per Square Foot
- ☐ Utility Costs - Sewer Cost Per Square Foot
- ☐ Utility Costs - Water Cost Per Square Foot
- ☐ Utility Usage - Electricity Usage Per Square Foot (KWh)
- ☐ Utility Usage - Heating Fuel Usage Per Square Foot (KBTU)
- ☐ Utility Usage - Water (Non-Irrigation) Usage Per Square Foot (Gal.)
- ☐ Utility Usage - Water Usage For Irrigation
- ☐ Work Order Cancel/Void Rate
- ☐ Work Order Completion Rate
- ☐ Work Order Completion Time (Days)

Safety & Security - 52 Measures

- ☐ Armed Personnel - Percent Of All Field Personnel
- ☐ Armed Personnel - Percent Of Law Enforcement Personnel, Contracted
- ☐ Armed Personnel - Percent Of Security Personnel, Contracted
- ☐ Armed Personnel - Percent Of Security/Police Personnel, District
- ☐ Crisis Response Teams - Drills Per Team
- ☐ Crisis Response Teams - Teams Per Academic Site
- ☐ Health/Safety Inspections - Percent Of Academic Sites Annually
- ☐ Health/Safety Inspections - Percent Of Non-Academic Sites Annually
- ☐ Health/Safety Inspections - Sites Inspected Annually
- ☐ Health/Safety Violations - Average Number Days To Correct
- ☐ Health/Safety Violations Per Site
- ☐ ID Badge Required, Employees - Percent Of Academic Sites
- ☐ ID Badge Required, Employees - Percent Of Non-Academic Sites
- ☐ ID Check And Badge Required, Visitors - Percent Of Academic Sites
- ☐ ID Check And Badge Required, Visitors - Percent Of Non-Academic Sites
- ☐ Incidents - Assault/Battery Incidents Per 1,000 Students
- ☐ Incidents - Assaults - Firearm Incidents Per 1,000 Students
- ☐ Incidents - Assaults - Robbery Incidents Per 1,000 Students
- ☐ Incidents - Assaults - Sexual Assault Incidents Per 1,000 Students
- ☐ Incidents - Assaults - Weapon (Excluding Firearm) Incidents Per 1,000 Students
- ☐ Incidents - Bullying Incidents Response Rate
- ☐ Incidents - Bullying/Harassment Per 1,000 Students
- ☐ Incidents - Intrusion/Burglary Incidents Per Site
- ☐ Incidents - Larceny/Vandalism Incidents Per Site
- ☐ Incidents - Larceny/Vandalism Incidents Rate Of Arrests
- ☐ Incidents - People Incidents Per 1,000 Students
- ☐ Incidents - People Incidents Rate Of Arrests
- ☐ Incidents, Threat - Incidents Per Site
- ☐ Intrusion/Burglary Alarm Systems - False Alarms Per Site
- ☐ Intrusion/Burglary Alarm Systems - Percent Of Academic Sites
- ☐ Intrusion/Burglary Alarm Systems - Percent Of Non-Academic Sites
- ☐ Intrusion/Burglary Alarm Systems - Percent Of Sites
- ☐ Intrusion/Burglary Incidents - Average Minutes To Respond to Alarm
- ☐ Intrusion/Burglary Incidents - Percent At Non-Alarmed Sites
- ☐ Intrusion/Burglary Incidents - Percent Of Alarm Failures
- ☐ Metal Detectors, Any Kind - Academic Sites
- ☐ Metal Detectors, Any Kind - Non-Academic Sites
- ☐ Metal Detectors, Hand-Held - Academic Sites
- ☐ Metal Detectors, Walk-Through - Academic Sites
- ☐ Real-Time Video Monitoring - Percent Of Academic Sites
- ☐ Real-Time Video Monitoring - Percent Of Non-Academic Sites
- ☐ S&S Expenditures - Percent For Contracted Services
- ☐ S&S Expenditures - Percent For Personnel
- ☐ S&S Expenditures Per 1,000 Students
- ☐ S&S Expenditures Percent Of District Budget
- ☐ S&S Staff Per 1,000 Students
- ☐ Security Plans - Academic Sites With NIMS-Compliant Plan
- ☐ Training Hours Per Law Enforcement personnel, Contracted
- ☐ Training Hours Per Safety/Security personnel
- ☐ Training Hours Per Security personnel, Contracted
- ☐ Training Hours Per Security/Police personnel, District
- ☐ Vulnerability Assessments Of Construction/Renovation Designs - Percent of Projects

Transportation - 67 Measures

- ☐ Accidents - Miles Between Accidents
- ☐ Accidents - Miles Between Accidents (Contractor-Operated)
- ☐ Accidents - Miles Between Accidents (District-Operated)
- ☐ Accidents - Miles Between Preventable Accidents
- ☐ Accidents - Miles Between Preventable Accidents (Contractor-Operated)
- ☐ Accidents - Miles Between Preventable Accidents (District-Operated)
- ☐ Bus Equipment - AVL/GPS Links To Routing Software
- ☐ Bus Equipment - GPS Tracking
- ☐ Bus Equipment - Rider Harnesses, Lap
- ☐ Bus Equipment - Rider Harnesses, Lap-And-Shoulder
- ☐ Bus Equipment - Student Tracking Systems
- ☐ Bus Equipment - Video Cameras
- ☐ Bus Fleet - Alternatively-Fueled Buses
- ☐ Bus Fleet - Average Age Of Fleet
- ☐ Bus Fleet - Daily Buses As Percent Of Total Buses
- ☐ Bus Fleet - Maintenance Hours Per Bus
- ☐ Bus Fleet - Percent Contractor-Operated
- ☐ Bus Fleet - Percent District-Operated
- ☐ Bus Fleet In Service Daily
- ☐ Bus Inspections - Percent Passed On First Try
- ☐ Bus Usage - Daily Runs Per Bus
- ☐ Bus Usage - Daily Seat Utilization
- ☐ Bus Usage - Daily Seat Utilization (Contractor-Operated)
- ☐ Bus Usage - Daily Seat Utilization (District-Operated)
- ☐ Bus Usage - Live Miles Per Deadhead Mile
- ☐ Bus Usage - Live Miles Per Deadhead Mile (Contractor-Operated)
- ☐ Bus Usage - Live Miles Per Deadhead Mile (District-Operated)
- ☐ Bus Usage - Miles Per Bus
- ☐ Bus Usage - Miles Per Bus (Contractor-Operated)
- ☐ Bus Usage - Miles Per Bus (District-Operated)
- ☐ Bus Usage - Seats Filled Per Bus Run
- ☐ Bus Usage - Seats Filled Per Bus Run (Contractor-Operated)
- ☐ Bus Usage - Seats Filled Per Bus Run (District-Operated)
- ☐ Contract Buses - Percent Of Ridership
- ☐ Cost Per Bus
- ☐ Cost Per Bus (Contractor-Operated)
- ☐ Cost Per Bus (District-Operated)
- ☐ Cost Per Mile Operated
- ☐ Cost Per Rider
- ☐ Daily Ride Time - General Education
- ☐ Daily Ride Time - SWD Students
- ☐ Daily Ride Time, Maximum Allowed - General Education
- ☐ Daily Ride Time, Maximum Allowed - SWD Students
- ☐ Fuel Cost As Percent Of Retail - Bio-Diesel
- ☐ Fuel Cost As Percent Of Retail - Compressed Natural Gas
- ☐ Fuel Cost As Percent Of Retail - Diesel
- ☐ Fuel Cost As Percent Of Retail - Gasoline
- ☐ Fuel Cost As Percent Of Retail - Propane
- ☐ On-Time Performance
- ☐ On-Time Performance (Contractor-Operated)
- ☐ On-Time Performance (District-Operated)
- ☐ Participation Rate - Alternative Transit
- ☐ Participation Rate - Any Transportation Service
- ☐ Participation Rate - Yellow Bus Service
- ☐ Personnel - Buses per Mechanic
- ☐ Personnel - Driver Supervisors per Driver
- ☐ Personnel - Driver Turnover Rate
- ☐ Personnel - Drivers per Bus
- ☐ Personnel - Routes per Planner
- ☐ Personnel - Trainers per Driver
- ☐ Public Transit - Pass/Token Cost As Percent Of Retail
- ☐ Public Transit - Percent Of Ridership
- ☐ Students With Disabilities - Percent Of Ridership
- ☐ Students With Disabilities - Students On Dedicated SWD Buses
- ☐ Students With Disabilities - Students With Neighborhood Pickup
- ☐ Turn Time To Place New Students - General Education
- ☐ Turn Time To Place New Students - SWD Students

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Accounts Payable - 18 Measures

- ☐ AP Cost Per $100K Revenue
- ☐ AP Cost Per Invoice
- ☐ AP Staff - Accountants With AP Certificate
- ☐ AP Staff - Accountants With CPA
- ☐ AP Staff - Cost Per FTE
- ☐ AP Staff - District FTEs Per AP FTE
- ☐ AP Staffing Ratio - Clerical And Support
- ☐ AP Staffing Ratio - Managers
- ☐ AP Staffing Ratio - Professionals
- ☐ AP Staffing Ratio - Supervisors
- ☐ Invoices - Days To Process
- ☐ Invoices - Past Due at Time of Payment
- ☐ Invoices - Percent Paid Electronically
- ☐ Invoices - Percent Received Electronically
- ☐ Invoices Processed Per FTE per Month
- ☐ Payments Voided
- ☐ Payments Voided Due To Duplication
- ☐ Payments Voided Due To Error

Cash Management - 12 Measures

- ☐ Cash Flow - Months Above Liquidity Baseline
- ☐ Cash Flow - Short-Term Loans Per $100K Revenue
- ☐ Cash/Investment Equity Per $100K Revenue
- ☐ Investment Earnings As Percent Of Cash/Investment Equity
- ☐ Investment Earnings Per $100K Revenue
- ☐ Treasury Staff - Cost Per FTE
- ☐ Treasury Staff - District FTEs Per Treasury FTE
- ☐ Treasury Staffing Cost Per $100K Revenue
- ☐ Treasury Staffing Ratio - Clerical And Support
- ☐ Treasury Staffing Ratio - Managers
- ☐ Treasury Staffing Ratio - Professionals
- ☐ Treasury Staffing Ratio - Supervisors

Compensation - 20 Measures

- ☐ Pay Checks - Direct Deposits
- ☐ Pay Checks - Errors Per 10K Payments
- ☐ Pay Checks - Percent Off-Cycle
- ☐ Pay Checks Processed Per FTE per Month
- ☐ Payroll Cost Per $100K Revenue
- ☐ Payroll Cost Per $100K Spend
- ☐ Payroll Cost Per Pay Check
- ☐ Payroll Outsourcing As Percent Of Costs
- ☐ Payroll Staff - Cost Per FTE
- ☐ Payroll Staff - District FTEs Per Payroll FTE
- ☐ Payroll Staff - Overtime Hours Per FTE
- ☐ Payroll Staffing Ratio - Clerical And Support
- ☐ Payroll Staffing Ratio - Managers
- ☐ Payroll Staffing Ratio - Professionals
- ☐ Payroll Staffing Ratio - Supervisors
- ☐ Personnel Record Self-Service Usage per District FTE
- ☐ Personnel Records Self-Service Usage: Address Changes
- ☐ Personnel Records Self-Service Usage: Direct Deposit Changes
- ☐ Personnel Records Self-Service Usage: W-4 Changes
- ☐ W-2 Correction Rate (W-2C)

Financial Management - 19 Measures

- ☐ Annual Financial Report - Days To Publish
- ☐ Budget Amendments
- ☐ Debt Principal Ratio To District Revenue
- ☐ Debt Servicing Costs Ratio To District Revenue
- ☐ Debt Servicing Costs Ratio To total Debt
- ☐ Expenditures Efficiency - Adopted Budget As Percent Of Actual
- ☐ Expenditures Efficiency - Final Budget As Percent Of Actual
- ☐ Fund Balance - Percent (A) Unassigned
- ☐ Fund Balance - Percent (B) Assigned
- ☐ Fund Balance - Percent (C) Committed
- ☐ Fund Balance - Percent (D) Restricted
- ☐ Fund Balance - Percent (E) Nonspendable
- ☐ Fund Balance Ratio (A) Unassigned
- ☐ Fund Balance Ratio (B) Uncommitted
- ☐ Fund Balance Ratio (C) Unrestricted
- ☐ Fund Balance Ratio (D) All Except Nonspendable
- ☐ Fund Balance Ratio (E) All Types
- ☐ Revenues Efficiency - Adopted Budget As Percent Of Actual
- ☐ Revenues Efficiency - Final Budget As Percent Of Actual

Grants Management - 15 Measures

- ☐ Amendments To Grant Budgets
- ☐ Competitive Grant Funds As Percent Of Total
- ☐ Days To Access New Grant Funds
- ☐ Grant Funds - Percent Federal
- ☐ Grant Funds - Percent Local/Private
- ☐ Grant Funds - Percent State
- ☐ Grant Funds As Percent Of Total Budget
- ☐ Grant-Funded Staff As Percent Of District FTEs
- ☐ Grants Receivables Aging
- ☐ Grants Receivables Aging - Days To Process
- ☐ Grants Receivables Aging - Days To Receive Payment
- ☐ Returned Grant Funds - Federal
- ☐ Returned Grant Funds - Local/Private
- ☐ Returned Grant Funds - State
- ☐ Returned Grant Funds Per $100K Grant Revenue

Procurement - 59 Measures

- ☐ Competition-Eligible Procurements - Percent Emergency
- ☐ Competition-Eligible Procurements - Percent Non-Authorized
- ☐ Competition-Eligible Procurements - Percent Of Total Spending
- ☐ Competition-Eligible Procurements - Percent Sole-Source
- ☐ Competitive Procurements Ratio
- ☐ Construction - Percent Of Purchasing
- ☐ Construction Contracts Awarded
- ☐ Cooperative Purchasing Ratio
- ☐ Cooperative Purchasing Ratio - Excluding P-Cards
- ☐ M/WBE Vendor Utilization
- ☐ P-Card Average Transaction Amount
- ☐ P-Card Purchasing Ratio
- ☐ P-Card Single Transaction Limit
- ☐ PALT For Informal Solicitations
- ☐ PALT For Invitations for Bids

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Procurement Continued...

☐ PALT For Invitations for Bids - (A) Days to Prepare
☐ PALT For Invitations for Bids - (B) Days of Advertising And Open Bidding
☐ PALT For Invitations for Bids - (C) Days to Issue After Close
☐ PALT For Requests for Proposals
☐ PALT For Requests for Proposals - (A) Days to Prepare
☐ PALT For Requests for Proposals - (B) Days Proposals Accepted
☐ PALT For Requests for Proposals - (C) Days to Issue After Close
☐ Procurement Cost Per $100K Spend
☐ Procurement Cost Per Purchase Order
☐ Procurement Costs Per $100K Revenue
☐ Procurement Costs Ratio - Outsourced Services
☐ Procurement Costs Ratio - Personnel
☐ Procurement Savings - Percent Through Informal Solicitations
☐ Procurement Savings - Percent Through Invitations For Bids
☐ Procurement Savings - Percent Through Requests For Proposals
☐ Procurement Savings Ratio
☐ Procurement Staff - Cost Per FTE
☐ Procurement Staff - District FTEs Per Procurement FTE
☐ Procurement Staff With Professional Certificate
☐ Procurement Staffing Ratio - Professional Staff
☐ Procurement Staffing Ratio - Supervisors And Managers
☐ Procurement Staffing Ratio - Support And Clerical
☐ Strategic Sourcing Ratio
☐ Threshold For formal Proposal
☐ Threshold For formal Sealed Bid
☐ Threshold For School Board Approval
☐ Warehouse Number Of Unique Items
☐ Warehouse Number Of Unique Items - Facility Maintenance
☐ Warehouse Number Of Unique Items - Food Services
☐ Warehouse Number Of Unique Items - School/office Supplies
☐ Warehouse Number Of Unique Items - Textbooks
☐ Warehouse Number Of Unique Items - Transportation Maintenance
☐ Warehouse Operating Expense Ratio
☐ Warehouse Operating Expense Ratio - Facility Maintenance
☐ Warehouse Operating Expense Ratio - Food Services
☐ Warehouse Operating Expense Ratio - School/Office Supplies
☐ Warehouse Operating Expense Ratio - Textbooks
☐ Warehouse Operating Expense Ratio - Transportation Maintenance
☐ Warehouse Stock Turn Ratio
☐ Warehouse Stock Turn Ratio - Facility Maintenance
☐ Warehouse Stock Turn Ratio - Food Services
☐ Warehouse Stock Turn Ratio - School/Office Supplies
☐ Warehouse Stock Turn Ratio - Textbooks
☐ Warehouse Stock Turn Ratio - Transportation Maintenance

Risk Management - 14 Measures

☐ Cost Of Risk per Student
☐ Liability Claims - Percent Litigated
☐ Liability Claims - Percent Open As Of Year-End
☐ Liability Claims Per 1,000 Students
☐ Liability Cost Per Claim
☐ Liability Cost Per Student
☐ Workers' Compensation Claims - Percent Indemnity
☐ Workers' Compensation Claims - Percent Litigated
☐ Workers' Compensation Claims Per 1,000 Employees
☐ Workers' Compensation Cost Per $100K Payroll Spend
☐ Workers' Compensation Cost Per Claim
☐ Workers' Compensation Cost Per Employee
☐ Workers' Compensation Lost Work Days Per 1,000 Employees
☐ Workplace Incidents Per 1,000 Employees

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Information Technology - 37 Measures

- [ ] Devices - Advanced Presentation Devices Per Teacher
- [ ] Devices - Average Age Of Computers
- [ ] Devices - Computers Per Employee
- [ ] Devices - Tablets Per Student (Student Use)
- [ ] Devices Per Student
- [ ] Devices Per Teacher (Dedicated Teacher Use)
- [ ] IT Spending - Capital Investments
- [ ] IT Spending - Hardware, Systems And Services
- [ ] IT Spending - Personnel Costs
- [ ] IT Spending Per Student
- [ ] IT Spending Percent Of District Budget
- [ ] IT Spending Spending Per District FTE
- [ ] Network - Bandwidth Per Student
- [ ] Network - Bandwidth Per User
- [ ] Network - Days Usage Exceeded 75% Of Capacity
- [ ] Network - Overflow Capacity
- [ ] Network - WAN Downtime
- [ ] Online Learning - Blended Courses Completed Per Course Offering
- [ ] Online Learning - Blended Courses Offered
- [ ] Online Learning - Online Courses Completed Per Course Offering
- [ ] Online Learning - Online Courses Offered
- [ ] Support - Break/Fix Staffing Cost Per Ticket
- [ ] Support - District Employees Per Help Desk FTE
- [ ] Support - First Contact Resolution Rate
- [ ] Support - Help Desk Call Abandonment Rate
- [ ] Support - Help Desk Staffing Cost Per Ticket
- [ ] Support - Mean Time To Resolve Tickets
- [ ] Systems Cost - Business Systems Cost Per Employee
- [ ] Systems Cost - Instructional Systems Cost Per Student
- [ ] Systems Downtime - E-Mail
- [ ] Systems Downtime - ERP
- [ ] Systems Downtime - Finance System
- [ ] Systems Downtime - HR System
- [ ] Systems Downtime - LCMS/IMS
- [ ] Systems Downtime - Online Assessment System
- [ ] Systems Downtime - Payroll System
- [ ] Systems Downtime - SIS

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Human Resources - 51 Measures

- ☐ Employee Relations - Discrimination Complaints Per 10K Employees
- ☐ Employee Relations - Misconduct Investigations Per 10K Employees
- ☐ Employee Separation Rate
- ☐ Employee Separation Rate - Instructional Support Staff
- ☐ Employee Separation Rate - Non-School Exempt Staff
- ☐ Employee Separation Rate - Non-School Non-Exempt Staff
- ☐ Employee Separation Rate - School-Based Exempt Staff
- ☐ Employee Separation Rate - School-Based Non-Exempt Staff
- ☐ Employee Separation Rate - Teachers
- ☐ Exit Interview Completion Rate
- ☐ Health Benefits Cost Per Enrolled Employee
- ☐ Health Benefits Cost Per Enrolled Employee - Fully Insured Districts
- ☐ Health Benefits Cost Per Enrolled Employee - Self-Insured Districts
- ☐ Health Benefits Enrollment Rate
- ☐ HR Actions - Accuracy Rate
- ☐ HR Actions - Days To Complete
- ☐ HR Cost Per $100K Revenue
- ☐ HR Cost Per District FTE
- ☐ HR Staff - Benefits
- ☐ HR Staff - Compensation
- ☐ HR Staff - Employee Records And Staffing
- ☐ HR Staff - Employee Relations
- ☐ HR Staff - Employee Service Center
- ☐ HR Staff - HR Information Systems
- ☐ HR Staff - Labor Relations
- ☐ HR Staff - Payroll
- ☐ HR Staff - Recruitment
- ☐ HR Staff - Risk Management
- ☐ HR Staff - Senior Managers Per Staff
- ☐ HR Staff - Training And Development
- ☐ Retirement Health Benefits Cost Per Enrollee
- ☐ Retirement Health Benefits Cost Per Enrollee - Fully Insured Districts
- ☐ Retirement Health Benefits Cost Per Enrollee - Self-Insured Districts
- ☐ Substitute Placement Rate
- ☐ Substitute Placements With A Ba/BS Or Higher
- ☐ Teacher Absences Per Teacher
- ☐ Teacher Retention - Average For 1-5 Years
- ☐ Teacher Retention - Remaining After 1 Year
- ☐ Teacher Retention - Remaining After 2 Years
- ☐ Teacher Retention - Remaining After 3 Years
- ☐ Teacher Retention - Remaining After 4 Years
- ☐ Teacher Retention - Remaining After 5 Years
- ☐ Teacher Vacancies On First Day of School
- ☐ Teachers Highly Qualified In All Assignments
- ☐ Teachers With National Board Certificate
- ☐ Time To Fill Vacancies - Instructional Support
- ☐ Time To Fill Vacancies - Non-School Exempt
- ☐ Time To Fill Vacancies - Non-School Non-Exempt
- ☐ Time To Fill Vacancies - School-Based Exempt
- ☐ Time To Fill Vacancies - School-Based Non-Exempt
- ☐ Time To Fill Vacancies - Teachers

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